

REPHEKA HAITI



2011 ANNUAL REPORT

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Director's Message

Though it is the 2011 annual report, I cannot help going back to 2010 to place Repheka Haiti in its proper context and expound on our accomplishments. Were it not for the January 12 earthquake, 2010 would be as regular as any other year in Haiti. Are we not still reeling from the destruction caused by this natural disaster?

The January 2010 earthquake devastated Haiti, particularly Port-au-Prince, the capital, and other cities, such as Leogane and Jacmel, leaving behind thousands of dead and injured. The quake has weakened Haiti's infrastructures and exposed the poor status of its healthcare system. The gruesome images of flattened buildings, rubble-crowded sidewalks and streets, week-long trapped victims, and truckload of decomposed corpses, incited to everyone's mind a call to serve.

As such, leaders from the Premiere Eglise Baptiste de Pernier and missionaries, both American and Haitian, established a fixed clinic at Pernier in the first week of February 2010 to care for the victims of the quake and other patients. American missionaries and volunteers assured the supply in medications and medical equipment, thanks to a private plane that also brought in every Friday a new team of nurses and physicians. Hundreds of patients came to the clinic every day and received care and medications free of charge. Through Repheka Haiti, they have answered the call to serve.

The opening of the Repheka Clinic at Carrefour Feuilles, in October 2011, extends our caring reach to one of the quake's most affected areas. Houses were left crumpled to the ground or badly damaged, including my parents'. Thousands of people died or got maimed by crumbling walls or rooftops. This sprawling neighborhood, so prone to unrest, needs much compassion and support. We have thus joined other health partners in bringing healing to Carrefour Feuilles.

Both in Pernier and Carrefour Feuilles, we are motivated by the spirit of helping the needy. We have set, therefore, our fees at the lowest level possible, so that the poor can access our services. We have provided medications free of charge, so that our patients can have and take their medications on a timely fashion, thereby preventing deadly complications.

The January 2010 quake brought forth a call to care for the people in Haiti. In 2011 we have fulfilled this calling by strengthening our existing structures and by adding new ones. To continue on this path, we will need to develop our fundraising capacity, so that we can generate the funding necessary to support our services and expand into isolated and hard to reach areas. Those are challenging goals, but they are not beyond our talented staff and our resolve to foster healthcare for all in Haiti.



Mario Malivert, MD, MPH
Executive Director
Repheka Haiti

MISSION

The mission of Repheka Haiti, Inc. is to provide affordable quality care to people in Haiti, regardless of their socio-economic status and ability to pay.

Our purpose is to advance the impact of the Gospel of Jesus-Christ and reflect God's love for people living in distressed communities by improving their health outcomes through partnership with local churches and other community-based organizations.

Our current strategy is to partner with local churches in Haiti to provide dignified and Christian-inspired healthcare services to people with poor access to medical care.

Our ministry springs from God's love and compassion for all people, particularly those living in dire situations, suffering from lack of access to proper health care, and living in inhumane conditions. Our work is based on personal integrity, accountability, and responsibility in managing funds and resources, developing projects, and providing services to those in need.

YEAR 2011 IN REVIEW

In 2011 we have pushed forward our mission of providing affordable quality care to all in Haitians. Providing quality care is expensive, everywhere, and providing affordable quality care is even more expensive. To do so, we need an organization that emulates solid stewardship and sound managerial practices.

In 2011, we have consolidated Repheka Haiti as a public charity, fully registered in MA, and recognized as a tax-exempt entity by the IRS, which allows us to receive funding from US-based private foundations and public institutions. Our Board of Directors, fully engaged in this endeavor, played a major role in getting the organization compliant with state and federal requirements. Our main grantor, HaitiServe, provided us with guidance and financial means in our efforts of putting Repheka Haiti on good legal standing. We are very grateful for their manifold support.

In Haiti, we have responded to the needs for accessible quality care by strengthening the structures of the Repheka clinics and clarifying the policies and principles directing our work. We have pursued a patient-centered approach, by insisting on treating all patients with respect and dignity, and by reducing our charges to patients at the lowest levels possible. At the same time we have positioned our workplace as a nurturing and empowering environment, where our employees, contractors, and volunteers feel valued and encouraged to pursue their developmental goals. Our remuneration grid and flexibility attest to this policy.

Our calling to serve extends also to the community. Both at Pernier and at Carrefour Feuilles, through a population survey, our health agents have engaged community folks in assessing their health needs and resources. Upon the completion of data analysis, we plan to share survey results with community leaders to discuss how to maximize existing healthcare resources and developing new ones.

PROJECT HIGHLIGHTS



Obtaining 501-c (3) nonexempt status for Repheka Haiti

In February 2011, a few months after submitting our Form 1023 to the IRS, we received our determination letter as a tax exempt 501-c (3) organization. We could then receive funding directly from US foundations or institutions.

Obtaining an operational grant from ProVision Foundation/HaitiServe.

In May 2011, after months of planning and consultations, ProVision Fondation/HaitiServe approved an operational grant for Repheka Haiti that supports a comprehensive preventive and primary care project. This project includes the Pernier Clinic, another clinic to be placed in Carrefour Feuilles, and a community outreach program.

Strengthening the structures at the Pernier Clinic

The Pernier clinic started in 2010 as a fixed clinic staffed mainly by volunteers. In 2011, we needed to put in place a structure that better fit a functioning community health center, with a wider variety of services and the capacity to serve a higher patient volume. In August 2011, to boost our patient volume, we reinstated a free-medication policy.

In order to provide care for our projected patient volume, we dedicated at least two physicians to each clinic every work day. Two volunteer physicians joined the medical staff, which had greatly enhanced our capacity to serve our increased patient load.

In an effort to streamline our staff and make the clinic more effective, redundant positions have been eliminated, while new tasks have been assigned to new hires. Punctuality has been emphasized to assure that patients get timely services.

Pernier Clinic

Visits	11265
Clinical Staff	5
Non-clinical staff	15



Launching the community outreach program

We inaugurated the community outreach program at Pernier in August 2011. Six health agents received 30-hour training and were deployed to six areas of intervention throughout Pernier. Their first activity was administering a need-assessment survey to the Pernier households. The survey questionnaire has 45 items, including questions about resources available in the community and needs identified by the population. From August 2011 to December 2011 the health agents had completed 877 questionnaires.

The Carrefour Feuilles agents were recruited in December 2011 and received their training on Saturdays. They have completed the training in February 2012 and are currently administering the needs-assessment survey.

Placing a community health center at Carrefour Feuilles (CF)

The CF clinic opened on October 3, 2011, on the middle floor of a two-story building strategically located on a hill surrounded by houses piled up in a panoramic maze. Our free-medication policy attracts a never-ending flow of new patients, particularly people suffering from chronic diseases such as Hypertension, Diabetes, Asthma, and Arthritis, and parents with small children, who usually need frequent primary care visits for cold symptoms, fever, and diarrhea. Patient volume has increased from months to months as patients, satisfied with the service, kept referring families and friends to the clinic. The hiring of a Pediatrician and another Generalist at the CF clinic has enhanced our physician pool and diversified our specialization for both the CF and Pernier Clinic.

CF Clinic	
Visits	2708
Clinical Staff	4
Non-clinical staff	8

FINANCE AND GOVERNANCE

Though our work in Haiti demonstrates much efficiency and effectiveness, Repheka Haiti, as a young nonprofit organization, is still in its developmental stage, particularly when it comes to fundraising capacity. With healthcare as our line of business and with our focus on providing affordable care, our operational costs are high. Therefore, the burden of bringing on more funding is ever present.

We are grateful to have HaitiServe as our main supporter. Their operational grant has made it possible for us to pursue our goals and objectives in Haiti. We offer competitive salaries to our staff, in particular to our licensed clinical staff, so we can provide our patients with quality care. We charge patients reduced fees for laboratory tests, while buying lab supplies at standard costs. We fill out medications free of charge to patients, while paying standard costs for these medications. As one can see, our focus on providing affordable quality care comes at a hefty cost.

To sustain such high operational cost and still be able to expand our services into isolated rural areas, we need to develop our fundraising capacity, increase our pool of individual donors, reach out to private foundations, and pursue grants from institutional funders. At the same time, while maintaining our focus on affordable care, we need to devise strategies to recuperate at least part of our medication costs and add revenue-generating services at the clinics, such as diagnostic and imaging procedures.

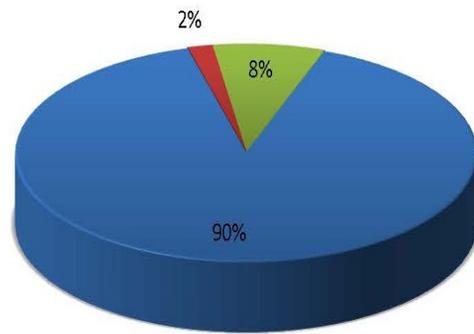
Many financial challenges lie ahead of us. However, with the dedication of our staff and our openness to innovative approaches, we are sure to keep Repheka Haiti anchored on its core mission of providing affordable quality care to all in Haiti for years to come.

FINANCE REPORTS

Statement of Activities

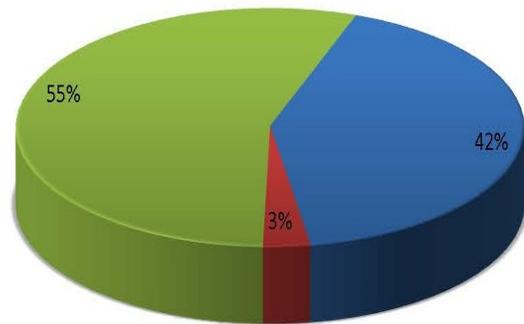
For the year ended December 31,	
	2011
Revenue	
Corp. Contributions - Haiti Serve	182,500
Fundraising Donations	3,575
Consultation & Lab Fees	16,006
Total Revenue	202,081
Expenses	
Salaries, Payroll Taxes & Fringe	74,796
Operating Expenses	5,306
Partners & Subcontractors - Haiti	98,321
Total Expenses	178,422
Excess (shortfall) of Revenue over Expenses	23,659
Interest Income	10
Change in Net Assets	23,669
Net Assets at Beginning of Year	0
Net Assets at End of Year	23,669

Revenue by Source 2011



- Corp. Contributions - Haiti Serve
- Fundraising Donations
- Consultation & Lab Fees

Expenses by Category 2011



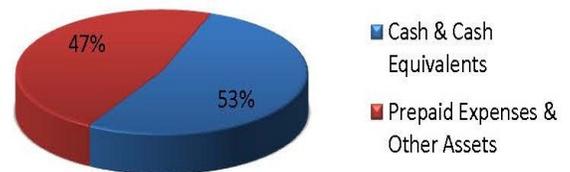
- Salaries, Payroll Taxes & Fringe
- Operating Expenses
- Partners & Subcontractors - Haiti

FINANCE REPORTS

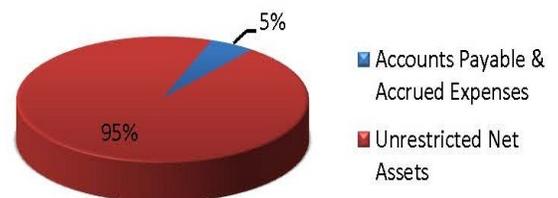
Balance Sheet

For the year ended December 31,	
	2011
Assets	
Cash & Cash Equivalents	13,158
Prepaid Expenses & Other Assets	11,782
Total Assets	24,940
Liabilities & Net Assets	
Liabilities	
Accounts Payable & Accrued Expenses	1,270
Total Liabilities	1,270
Net Assets	
Unrestricted Net Assets	23,669
Total Net Assets	23,669
Total Liabilities & Net Assets	24,940

Assets Mix 2011



Liabilities & Net Assets Mix 2011



OUR SUPPORTERS

Many thanks to our friends and supporters, whose donations have helped us provide affordable quality care to the needy in Haiti.

HaitiServe

Gertrude Andre

Ghislaine Bousseau

Fabiola Bousseau

Emmanuel Casseus

Jeff Champagne

Meggaie Champagne

Sr. Chanlatte

Jonel Dalexis

Enock Desir

Michele T. Dipalo

Bibiane Duvil

Gerson Duvil

Louise Leonne Laguerre

Victor Lamour

Marthely Lima

Nancy E. Lombardo

Carole Maitre

Mario Malivert

Ginelle Meronville

Oswald Neptune

Ermion Pierre

Joel Piton

Raynald Raphael

Jhimps Richard

Patrick Romain

Jessie Edouard

Echo Evangelique

Fritz Felix

Fritz Francois

Yolette Francois

Fritz Gerald Honore

Joseph & Marie Sully Jean

Jean-Marc Jean-Baptiste

Ludwine Jean-Jacques

Dr. Raymond Juste



OUR OFFICERS AND BOARD

Officers:

Mario Malivert, President/CEO, Chair

Sabine Valme-Louis, Clerk

Jonel Dalexis, Treasurer

Directors:

Edner J. Cayemite, Ph.D.

Yves Montima

Wadner Oge, Esq

Nancy E. Lombardo, Ph.D.

